'It's Important to Know In Time'

# air Conditioning &

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June 15, 1942

Member Associated Business Paners Inc.; Audit Bureau of Circulations.

The Newspaper of the Industry Issued Every Monday at Detroit, Mich. Vol. 36, No. 7, Serial No. 691 Established 1926.

## L-38 Amendment To Settle Parts Ouestion

DETROIT-Limitation Order L-38 on air conditioning and commercial refrigeration equipment was not intended to cover repair parts, according to an official statement from the Air Conditioning and Commercial Refrigeration Branch of the WPB.

Apparently some regional offices of WPB have been telling refrigeration men in their areas that the sale and delivery of commercial refrigeration repair parts may be made only in accordance with the terms of Limitation Order L-38. In answer to a question from the NEWS about this, Sterling Smith, administrator of orders for the Air Conditioning and Commercial Refrigeration Branch, replied:

"The intent of L-38 is not to cover repair parts as such. Amendment which will issue shortly will clarify this. Suggest you advise readers to wait for amendment release."

One wire from a NEWS subscriber had raised the point with this statement:
"Local WPB office has sent us official

interpretation L-38 sale and delivery of repair parts may only be made in accordance with terms of Order L-38. They may not be delivered under A-10 rating under P-100."

Another reader wired as follows:

"Local office of WPB has ruling from Griswold of Priorities Procedure division Washington dated June 4 that parts for repair maintenance are under L-38 and may not be delivered under A-10, P-100. Do not feel this is the intent of L-38."

## Protests Mount Against **Used Box Price Ceilings**

DETROIT-A growing volume of protest by dealers against the price ceilings for used household refrigerators as established in OPA Maximum Price Order 139 was in evidence last week.

In some areas refrigerator dealers were said to be withdrawing their used models from their sales floors rather than to sell

them at the top prices permitted by Order 139. "I've had people come in crying for refrigerators," said one dealer in a War production area," but if I sell them any used refrigerator that I have it would be at a loss of 60 to 70% for me, and as things stand I just can't afford to take it. I am going to 'stand pat' until I find out whether or not something can be done about these unfair prices."

A group of Detroit dealers are making plans to call a meeting at which a formal protest will be formulated and sent to OPA officials.

From the West Coast comes this blast from a company that has specialized in rebuilding household electric refrigerators:

(Concluded on Page 2, Column 1)

## **ASRE Hears Prediction of Changes** In L-38 Order To Help Industry

SKYTOP, Pa.—In a convincing demonstration that the engineering executive talent of the refrigeration and air conditioning industry, while it may be expending much of its efforts in the design and production of War machines, is still vitally interested in the industry's own problems, a near-record turnout for a Spring meeting of the American Society of Refrigerating Engineers met at Skytop club last week for one of the most unusual programs in the Society's history.

The program opened with the Refrigeration Industry Leaders War Time Forum on Sunday night, June 7, which delved into the matter of the kind of a post-war world that we will have, and what industry can

do about making the best kind of a post-war world. This forum will be reported on in some detail in the next issue of the NEWS.

## J. I. Lyle, President of Carrier Corp, Is Dead

SYRACUSE, N. Y .- J. Irvine Lyle. president of Carrier Corp., and one of its founders, died here after an illness of three months.

In 1902 Mr. Lyle collaborated with Dr. Willis H. Carrier, now chairman of the board of Carrier Corp., in developing the first scientific air conditioning system. This was the be-ginning of the air conditioning industry, in which Mr. Lyle and Dr. are recognized throughout Carrier the world as pioneers.

Some years later Mr. Lyle, along with Dr. Carrier and other associates, organized Carrier Engineering Corp., the first company to devote itself exclusively to the air conditioning business. Mr. Lyle served as general manager and treasurer of this concern, which in 1930 became Carrier

(Concluded on Page 2, Column 3)

### Washer Makers To Ask Materials For Parts

CHICAGO-John M. Wight, president, and W. Neal Gallagher, secretary of the American Washer and Ironer Manufacturing Association, will confer with officials at Washington on the parts problem now confronting the household washer and ironer industry, it was announced following the group's recent summer session here.

The present allowance of critical materials does not cover ordinary replacement needs, members pointed out, while attempts to use substitute metals would increase manufacturing costs to a point where parts would be sold at a loss under current price ceilings.

On Monday the meeting was addressed by J. M. Fernald, Chief, Air Conditioning and Commercial Refrigeration Branch of the WPB, and Sterling Smith, Administrator of orders for the Branch. While these officials of the Branch made it plain that they could give no off-hand interpretations or predictions that could be acted upon officially, since such items become official only when acted upon by the WPB legal machinery, they did say that some plans are in the making which will give a better "break" to the industry in terms of a liberal official viewpoint on the freezing order.

An amendment to L-38 has been written and is now awaiting the final okay by WPB chiefs, declared Mr. Fernald. This amendment will provide for the following:

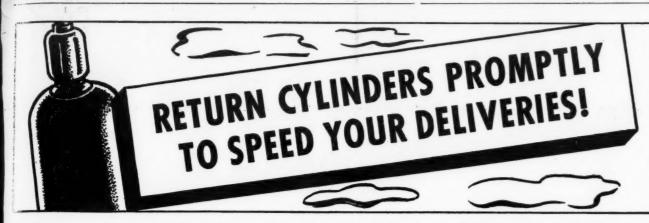
1. A method of disposing of some of the stocks in the hands of dealers which are on the non-essential list (generally, those defined in section

2. Clearing up of the question of whether or not parts for commercial refrigeration equipment are frozen under L-38.

3. A provision to permit the completion of production of "in process" inventories of material for refrigeration units on which production has been frozen, in such cases where the material can't be turned back into anything directly useful to the War effort.

Mr. Fernald sounded the warning that Preference Rating Order P-126 (the repair parts order) is not a "blank check" designed merely to keep refrigeration service companies in business, but sets up Emergency Service Agencies for the purpose of keeping in operation the vital foodpreserving and industrial process re-(Concluded on Page 2, Column 2)

This is the bulletin issue of the News. More details on the news stories plus special features in next week's full size issue.



There is a serious cylinder shortage. We cannot obtain new cylinders. Prevent delays in your deliveries - by returning each of your empties quickly! Send them back the same day—it will be appreciated.

Cylinder deposits are repaid immedigtely upon return of your empties





## Dealers, Re-Conditioning Firms Say Terms Of Price Ceiling Order 139 Can't Be Met

(Concluded from Page 1, Column 1) "It was almost with amazement that we studied a copy of the OPA Order No. 139, setting maximum prices on used refrigerators. In the past, when we may have disagreed with rules or regulations issued from Washington, we always tempered our reaction with the thought that, 'Well, maybe we don't know the whole story.

"Order 139 is different, however. We've been associated with the service end of the refrigeration business for better than 16 years now, in various capacities, and we can say without reservations that such a price ceiling can't be met by any honest dealer or service company.

"Not even in the depths of the depression, with service and shop wages at an all-time low, would it have been possible to recondition

METUCHEN, N. J. - To protect

various types of fire control equip-

ment used by the U.S. armed forces.

several Chrysler Airtemp 5-hp. pack-

aged air conditioners are being in-

stalled in a government arsenal here

Clean, dust-free air, properly hu-

by Schwerin Air Conditioning Corp.

midified and of constant temperature,

must be maintained at all times in

the arsenal to prevent inconsistent

and erratic instrument performance,

an officer stated. Directors, pano-

ramic sights, range finders, observa-

tion telescopes, and similar military

Servicing commercial

refrigeration equipment

instruments must be protected.

'Air Control' Protects Army

Fire Control Equipment

completely the average refrigerator in accordance with the order's regulations at a retail price of \$37.50. And, mind you, this figure must include an unconditional guarantee for one year as well as installation and service expense.

"the thing that is most needed by those men who really know the refrigeration service business, is a supplemental order from OPA telling us how to recondition refrigerators and make a profit at the figures indicated. As most of you know, we've repaired Majestic, G-E, and Westinghouse sealed units for a number of years and our present wholesale prices of \$26.50, \$31.00 and \$31.00 respectively, allow us only a nominal margin of profit. The above prices are wholesale at that, and only a part of the dealer's cost of reconditioning."

## Water Cooler Group Is Rema Affiliate

PITTSBURGH - A. R. Benua, of Ebco Mfg. Co., Columbus, was elected chairman of the Water Cooler and Drinking Fountain Manufacturers Association at the group's formal organization meeting May 28 here.

Other new officers include C. M. Cordley, of Cordley & Hayes, New York City, vice chairman; and J. P. King, of Halsey Taylor Co., Warren, Ohio, treasurer.

The association, which is now affiliated with Refrigeration Equipment Manufacturers Association, has decided that its initial aim will be to correlate efforts, plants, and facilities with the war effort and to cooperate with all interested government agencies, the officers announced.

In addition, it will gather and compile necessary industry statistics, including material requirements, as well as study standardization of products and conservation of scarce

## A.S.R.E. Addressed By WPB Officials

(Concluded from Page 1, Column 3) frigeration equipment in this country, and gives to those agencies the means to provide that emergency service. P-126 means no more than this. Mr. Fernald asserted.

Mr. Smith of the WPB read some of the many questions of interpretation that are arising out of L-38 and P-126, and declared that answers to these questions would be made as soon as the machinery could be set up for clearing them through the WPB offices. He answered the following question:

"Where an owner of refrigerating equipment does his own service work or has a department or organization to do it, he should apply on form PD-471 for authority to operate under Order P-126."

Dr. William R. Hainsworth, vice president of Servel, Inc., and president of the A.S.R.E., spoke on the progress made on the "Victory Program" for conservation in the refrigeration industry, which the

## G-E To Conduct 86 Schools on Service During Week of June 22-27

BRIDGEPORT, Conn. - Service training schools will be conducted in 86 cities from coast to coast during the week of June 22 to 27 for General Electric dealers, it has been announced by W. C. Noll, product service manager of General Electric's appliance and merchandise depart-

National Refrigerator Training Week marks the beginning of an extensive product service training program to be conducted by G-E in the field for the staffs of dealers who are eligible to participate in the G-E appliance service plan.

The 86 schools during that week will be preceded and followed by additional schools in these and other cities throughout the year. Training schools for service on laundry equipment, ranges, Disposalls, and other appliances will follow.

Retailers and their staffs who attend National Refrigerator Training Week schools will see sound slide films made specially for this course; they will hear lectures by competent service men who will use charts and actual parts, and they will receive literature designed especially for the

A 12-page manual entitled "Salute To Service" has just been published to explain to dealers the G-E service policy. These manuals are available through G-E distributors.

The 86 cities where National Refrigerator Training Week schools will be conducted are as follows:

Northeastern district: Boston: Providence; New Bedford, Mass. Metropolitan district: Monroe,

A.S.R.E. has developed and sponsored.

The response to the program, formally announced early in May, has been good, said Dr. Hainsworth, and manufacturers are carrying through by using the theme in their advertising and sales promotion literature. Interest in the program has also been expressed by power company groups, and some sort of a tie-up may be possible with these interests.

Next step will be in the selection of some individual to head up and follow through with the activity.

At a meeting of the program committee it was decided that the next meeting will be held in December in New York City.

### J. I. Lyle Dead; Was Pioneer & Executive

(Concluded from Page 1, Column 2) Corp. with Mr. Lyle as president. Mr. Lyle was also president of Aerofin Corp. and a director of Auditorium Conditioning Corp.

A native Kentuckian, Mr. Lyle was born in Fayette County, Ky., Feb. 14, 1874. He was educated in the public schools of Lexington, Ky., and in 1896 was graduated from the University of Kentucky with a B. S.

Mr. Lyle began his business career in 1896 as an employe of the Pullman Co. Later he was associated with the Southern Railway Co., and in 1899 joined the engineering staff of Buffalo Forge Co. It was during this connection that his 40 years association with Dr. Carrier began.

Throughout his career Mr. Lyle was a leader not only in the business side of the air conditioning industry but also in technical progress. Numerous inventions, especially those dealing with atmospheric controls. are among his contributions to industry, and he was also the author of many technical papers bearing on air conditioning and related subjects.

Mr. Lyle's interests outside of the air conditioning business included the breeding and owning of trotting horses. He was a director of the Hambletonian Society and treasurer of the Trotting Horse Club of America. In his stables at one time were Brown Berry and Princess Peg. famous Hambletonian and Kentucky Futurity contestants.

N. Y.; New York City.
Atlantic district: Reading, Pa.;
Allentown, Pa.; Williamsport, Pa.; Lancaster; Philadelphia; Wilmington, Del.; Charlotte, N. C.; Wilkes-Barre, Baltimore; Clearfield, Pa.; Harrisburg, Pa.; Bridgeton, N. J.; Washington, D. C.; Raleigh, N. C.; Elizabeth City, N. C.; Danville, Va.; Richmond; Norfolk; Roanoke; Lynchburg; Wytheville; Lexington, Va.

Southeastern district: Tampa, Fla.; Atlanta, Ga.

East Central district: Cleveland; Detroit; Charleston, W. Va.; Columbus, Ohio; Syracuse, N. Y.; Cincinnati, Ohio.

Central district: Chicago; Rockford, Ill.; Madison, Wis.; Indianapolis; Dixon, Ill.; Appleton, Wis.; Terre Haute, Ind.; St. Louis, Mo.; LaSalle, Ill.; Milwaukee; Peoria, Ill.; South Bend; Bloomington, Ind.; Champaign,

West Central district: Denver; Grand Forks, N. D.; La Crosse, Wis.; Kansas City, Mo.; Mankato, Minn.; Joplin, Mo.; Minot, N. D.; Duluth; Brainerd, Minn.; Wichita, Kan.; Omaha; Des Moines; Sioux City, Iowa; Davenport, Iowa; Dubuque, Iowa; Sioux Falls, S. D.; Waterloo, Iowa.

Southwestern district: Oklahoma City; Dallas; Houston; Little Rock, Ark.; Beaumont, Tex.; New Orleans; San Antonio; Tulsa; Shreveport, La.; Jackson, Miss.

Pacific Coast district: San Francisco; Seattle; Salt Lake City; Sacramento; Los Angeles; San Jose, Calif.; Bosie, Ida.; Butte, Mont.; Fresno, Calif.

### Harry Alter Co. Closes All Branches But N.Y.

CHICAGO-The Harry Alter Co., one of the country's largest refrigeration parts and supply jobbers, with main offices in Chicago, has announced that all of their branch houses, excepting that in New York City, will be closed for the duration. Harry Alter, in explaining this

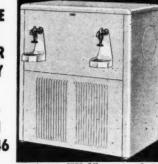
action, declared:

"By concentrating inventories previously maintained in the 10 branches that are being closed into our main warehouses in New York City and Chicago, we will be able to give our customers better service than before on mail, phone, and city orders.

"Recent WPB orders such as M-9-c, L-38, and L-63 will limit the normal flow of supplies to such an extent that we feel that we can aintain adequate inventories in the Chicago and New York warehouses A good job of supplying our other branch houses with complete stocks simply could not be done under present conditions, so our only course was to close them."

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Model U25-2G, one of b different models built to Army & Navy specifica-tions. DAY WIGHT COOLER DIVISION 2320 EAST EIGHTH STREET - LOS ANGELES, CALIFORNIA A. C. Homeyer, 682 Broadway . Marc Shantz, 565 Washington Blvd. DALLAS DECATUR, GA. Leo J. Freitas, 5719 Redwood Lane . J. E. Parker, 228 Second St. Warehouse Stocks at Convenient Shipping Points



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## Questions & Answers on Use of Suppliers' **Inventory Limitation Order L-63**

Editor's Note: The following questions and answers regarding Suppliers' Limitation Order L-63 have been prepared by the War Production Board.

Q. What is Suppliers' Inventory Limitation Order L-63?

A. It is an order which limits the inventories of certain listed kinds of supplies carried by branch warehouses, wholesalers, distributors, jobbers, dealers, and retailers.

Q. What is Form PD-1X?

A. It is the only form on which dealers who buy directly from a producer may apply for priority assistance in the acquisition of goods for re-sale. Its use includes, but is not confined to, application for assistance in securing the articles listed in Suppliers' Inventory Limitation Order L-63, as amended from time to time, 411.

#### **APPLICATIONS**

Q. Who may file for priority assistance on PD-1X?

A. Distributors, jobbers, wholesalers, or retailers who purchase their material directly from the producer. If a rating is assigned under PD-1X,

CO.

134 Lafayette St.

New York, N.Y.

Capillary Prossars Consactions Cooling Control on Cut Out or Cut in

can be Converted to Produce

Re Shert Cycling

b Beiversel Range

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\* Palartras Equipped Compressors

Dehydra-tector

the rating may only be applied to orders placed directly with a producer. For materials not purchased directly from a producer, the applicant should place his order through his customary wholesale channels and the wholesaler, if necessary, will make appliction for assistance on PD-1X.

Q. When does a distributor use PD-1X and when does he apply for assistance on PD-1A?

A. PD-1X is the only form on which a distributor may apply for priority assistance to secure merchandise which he re-sells. PD-1A may only be used by a distributor when applying for service or operating equipment and supplies for use in his own establishment.

Q. May a distributor, jobber, or wholesaler file on PD-1X for other types of supplies than those listed on this form?

A. Yes.

Q. May a retailer apply for ratings on materials on PD-1X?

A. Yes, but only for materials which he has customarily purchased from a producer.

Q. Will PD-1X be used to cover all materials carried by the applicant?

A. The application must not be filed where priority assistance is not needed, nor should it be filed for materials that are not required in the war effort or are not considered essential to vital civilian needs.

Q. If an applicant files a PD-1X for priority assistance, will he be bound automatically to the terms of Order L-63?

A. If he stocks the type of supplies that are shown on the L-63 Order, he is bound to the terms of the order in any case. He will not be allowed priority assistance on quantities of other types of supplies greater than would be permissible if the restrictions of the L-63 Order applied to those types of supplies. The applicant should read L-63 carefully, and give due consideration to the limitations and the exemptions.

Q. Is there any minimum figure on the dollar volume of business which a distributor must do before he may make application on Form PD-1X?

A. No. Any distributor who purchases his supplies directly from a producer may use PD-1X for the allowable materials regardless of his dollar volume of business.

Q. Does a rating issued on PD-1X guarantee delivery of material?

A. No. A rating does not guarantee delivery, since other higher ratings may take precedence, and prevent delivery on the lower ratings. Q. May Form PD-1X be reproduced?

A. The official Form PD-1X may be reproduced, but only in its entirety. The same size and form must be maintained.

USE OF RATINGS How may the rating assigned

on PD-1X be extended? A. By endorsement, as prescribed

in Priorities Regulation No. 3. Q. Can the rating assigned under

PD-1X be applied to old stock orders that are unrated?

A. Yes.

Q. Can a distributor apply the rating authorized by the PD-1X certificate to more than one purchase

A. Ratings assigned for specified quantities of materials may be applied to any number of purchase orders placed with different suppliers. provided that the total quantity of material to which the rating is applied is not greater than the total amount authorized.

Q. If a jobber qualifies under the peasonal sales requirements, may he purchase seasonal goods at any time, or must he wait until the season arrives?

A. He may purchase and store seasonal goods in advance of the season on two conditions:

1. That he makes his purchases in the same season in which he made like purchase in the previous year, and 2. That the amount of such pur-

chases shall not exceed the amount he purchased in the peak period, not to exceed 90 days, of the comparable period of the previous year. Q. May a distributor use Form

PD-1X to secure a rating on materials which he knows will be sold without a rating?

A. Yes. Ratings will probably be given on certain essential materials, providing that the use of those materials is considered important to war or civilian needs. Q. Will the selling and re-selling

of certain materials (on which a rating is allowed on PD-1X) be restricted to rated orders? A. Critical items may be so

restricted, and will so be indicated in "Authorization and Restriction" column.

Q. Will changes in ratings be made in order to expedite delivery to certain distributors?

A. No. If material is needed for important military needs, a high rating may be passed on from the consumer through the distributor for the particular material needed. PD-1X is merely to assist distributors to replenish stocks of essential mate-

#### INVENTORY CALCULATIONS

Q. What are the permissible inventories of the types of merchandise listed in Suppliers' Inventory Limitation Order L-63?

A. A dealer stocking these supplies has a choice of methods of calculation. He may, (1), base it on sales of the second preceding month, or (2) he may use the preceding quarter as the base period.

A dealer in the Eastern and Central Time Zones is required to limit his inventories to twice the dollar value of sales of the specified types of supplies which he shipped from stock in the second preceding calendar month, or to an amount equal to two-thirds of the dollar value of such goods sold by him during the three preceding months.

A dealer in other time zones may carry inventories equal to three times the amount of his sales in the second preceding month, or equaling the dollar value of sales during the full period of the previous quarter. Suppliers whose total inventory at cost is less than \$20,000 and less than \$10,000 for any one of the listed types of supplies, are exempt from the terms of the order.

Q. Is it necessary to keep a perpetual inventory or take physical inventory in order to fill in Form PD-336, and to furnish the information required by PD-1X?

A. The distributor need not take a physical inventory each month and he need not keep a perpetual inventory unless he so desires. He may compute his records in the following manner: Use the total dollars of sales in the month (excluding direct shipment) and then compute the cost of those sales, based on the average gross margin of profit in order to arrive at the cost of the sales made. A comparison of the arrived-at figure with the total dollars of purchase bills for materials received (excluding direct shipments) will indicate whether a gain or loss has been made in inventory during the month. The gain or loss can then be added to or subtracted from the starting inventory figure, giving a total figure for the end of the month.

Q. What should distributors do when inventories exceed the limitation of Order L-63?

A. They should take immediate steps to cancel orders or defer deliveries, the receipt of which would increase their inventories. Furthermore, the distributor should examine his stocks for slow-moving and dead items and take steps, either with his sources of supply or any other persons, to relieve himself of those materials by placing them in the hands of those who can immediately put them to use in the war effort. He should also set up a purchasing system that will allow him to judge his purchases in such a manner as to keep slow-moving items at a mini-

Q. Are fittings for repair and maintenance of domestic and commercial gas appliances to be included under Plumbing and Heating Sup-

plies? For industrial appliances under Industrial Supplies?

A. Yes.

Q. Are items purchased on preference ratings, being held in stock for customer' call, to be combined with the inventory of supplies controlled by Order L-63?

A. Yes.

Q. On Form PD-336 are "sales" to be considered at cost prices or cash selling prices?

A. Cash selling prices.

Q. A distributor has a total inventory in excess of the maximum permitted by L-63, but is short, or out of stock, in certain lines. May he replenish his short items?

A. Yes. Amendment No. 2 to L-63 permits him to accept deliveries of specific items in which he is short up to a total dollar volume equal to his sales of the items during the preceding month.



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## Set Top Zone 4A Prices on 3 Makes

WASHINGTON, D. C.-Maximum retail prices for new household refrigerators are listed in dollars and cents figures for Zone 4A, an area in uding the states of California, shington, Oregon, Arizona, and Nevada, in Amendment No. 2 to ximum Price Regulation No. 110

## CLASSIFIED ADVERTISING

RATES for "Positions Wanted," 5¢ per word; minimum charge, \$2.50. Three consecutive insertions, 12½¢ per word; minimum charge \$6.25.

#### POSITIONS AVAILABLE

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#### EQUIPMENT WANTED

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#### EQUIPMENT FOR SALE

FREEZ-O refrigerant for Frigidaire Meter-Miser units. Perfect replacement for "F114." Send your cylinders to THE STANDARD REFRIGERATION CO., McKees Rocks, Pa., for refill. Price \$1.50 per pound. We also have highest grade Iso-Butane at \$1.00 per pound.

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#### 3 CATALOGS IN 1

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(Resale of Household Mechanical Refrigerators) issued recently by Price Administrator Leon Henderson.

The regulation established maximum retail prices for four zones but since its issuance three of the manufacturers have been found to have previously included the Pacific Coast area in a separate zone, known to the trade as Zone 4A. The amendment, effective June 2, 1942, fixes the prices for the models manufactured by the Edison General Electric Appliance Co., Inc., General Electric Co., and Westinghouse.

The top prices, like those in the regulation, are the same as those prevailing in the zone Oct. 1-15, 1941. Differentials between Zone 4 and Zone 4A prices conform with the differentials established by the regulation between the prices of the other zones.

The prices specifically listed in the amendment include delivery, installation, servicing, and a five year warranty by the seller. Except as indicated in the case of certain 1941 models, all prices include the federal excise tax but do not include state or local taxes.

A War Production Board limitation order ended production of new refrigerators on April 30.

Zone 4A comprises Pacific Coast areas set up by the individual manufacturers. Each manufacturer's zone differs slightly, but in general they include the above named states.

The text of the order follows: TITLE 32—NATIONAL DEFENSE CHAPTER XI—OFFICE OF PRICE ADMINISTRATION Part 1380—Household Service Industry

Machines

AMENDMENT NO. 2 TO MAXIMUM
PRICE REGULATION NO. 110—RESALE
OF NEW HOUSEHOLD MECHANICAL
REFRIGERATORS.

A statement of considerations involved in the issuance of this amendment has been issued simultaneously herewith and has been filed with the Division of the

Federal Register.
A new zone, designated 4A, is added to section 1380.110 (a) (1) for three manufacturers, as set forth below. The new footnote added to the table in section 1380.110 (a) (1) by Amendment No. 7 is

designated 5.
Section 1380.110 Appendix A: Maximum prices for the resale of household mechanical refrigerators—(a) Maximum prices for sales to consumers—(1) Models having recommended retail prices. The maximum cash price for the sale to consumers of the following models shall be the prices listed in this subparagraph. Prices on all models include delivery, installation, servicing, and a five-year war-ranty by the seller. Except as otherwise indicated with respect to certain 1941 models, all prices include the Federal excise tax but do not include State or local taxes imposed at the point of sale. The limits of the numbered zones are those established by the manufacturer as 2, 1942.

EDISON GENERAL ELECTRIC APPLIANCE CO., INC. 1941

Models\*+

EA-4

EB-3

4A Zone

\$128.95 128.95

134.95

135.95

Make

Hotpoint .....

		EB-6	164.95
-		EB-7	209.05
		EB-8	199.95
		EBP-6	184.95
		EC-6	184.95
		EC-7	239.95
		EC-8	259.95
		ED-6	209.95
		ED-7	259.95
		ED-8	279.95
		ED-12	464.00
		ED-16	524.00
GI	ENERAL	ELECTRIC	CO.
		1941	
Make		Models;*	4A Zone
General	Electric	В-3	\$135.95
		LB-3	128.95
		LB-4	128.95
		BY-4	148.95
		LB-6	134.95
		LBX-6	149.95
		JB-6	164.95
		PJB-6	184.95
		B-6	184.95
		PB-6	209.95
		BH-7	209.95
		B-7	239.95
		PB-7	259.95
		JB-8	199.95
		B-8	259.95
		PB-8	279.95
		PB-12-B	464.00

		B-8	259.95
		PB-8	279.95
		PB-12-B	464.00
		PB-16-B	524.00
		1942	
Make	1	Models‡*	4A Zone
General	Electric	LB-4	\$132.33
		LB-6	138.31
		LB-7	164.20
		LBX-7	181.83
		JB-7	197.30
		PJB-7	224.95
		B-7	245.16
		B-8	265.59
		PB-8	286.04
		PB-12	474.15
		PB-16	535.49
WES	TINGHOUS	E ELECT	RIC &
		. CO.	
		2040	

Make Models 4A Zone \$..... Westinghouse A-6 E-7 AS-7 159.95 184.95 B-7 199.95

The seller may add to prices on 1941 models the actual amount of the additional 4½% Federal Excise Tax if he paid the tax to his vendor.

229.95 234.95

†These zones cover all 48 states. ‡For sales outside the area covered by Zone 1, the seller may add to the Zone 1 price the normal differential existing for each model on Feb. 2, 1942, in his locality.

## WPB Sets Up Policy For Handling Appeals Aid to Oil Burner Conversion **On Limitation Orders**

WASHINGTON-A uniform policy to be followed in the consideration of all appeals for permission to continue production which has been halted by WPB conservation and limitation orders has been announced by the WPB.

The policy adopted by WPB will govern decisions on appeals to assemble processed or semi-processed inventories beyond cut-off dates or in excess of limitation quotas. In general, such appeals will not be granted except when the materials involved have already been fabricated to such an extent that their use as scrap would be grossly wasteful.

The granting of appeals will be considered only after it has been determined that no other adequate relief is available to the applicant. Relief available in many cases without granting an appeal from the terms of a WPB order includes:

(1) Assistance in disposing of frozen inventory materials to other @ companies permitted to use them, or to Government agencies;

(2) Re-sale to the source of supply; (3) Assistance in securing war orders or in conversion of facilities to direct war production;

(4) Advice on obtaining financial assistance from the Bureau of Finance in the Division of Industry

(5) Assistance in the disposal of idle production equipment.

Before filing an appeal under an order, any company which considers itself subjected to undue hardship should consult with the nearest WPB field office to find out whether any of the forms of assistance outlined above will solve its difficulties.

When an appeal is filed in proper form for permission to assemble processed inventories in excess of limitation or conservation orders, no such appeal will be granted unless:

(a) The amount of unprocessed critical material is exceptionally

small. (b) The following tests are met:

(1) The processed inventory must be without salvage or reclaim value to war production, and, if not assembled, must have small scrap value, compared to the worth of the completed item.

(2) The appellant must not be in violation of existing Conservation, Limitation, or Priority Orders.

(3) The appellant must not have purposely processed a large inventory with the view of requesting preferential treatment or have otherwise violated the spirit of the order from whose terms he is appealing.

(4) The labor to be employed for the assembling of the inventory will thus be trained for war work, or if this is not the case, the labor so used for assembly should not be required immediately for war production.

(5) Consideration will be given if granting the appeal will help finance conversion to war work, or if this is not the case, will relieve the appellant's financial stress, and in no way interfere with the war effort.

(6) Granting the appeal must not give the appellant any substantial advantage over competitors in a like situation.

(7) No permission will be granted to use or procure materials which are very scarce, such as nickel and tungsten, except when the amount is extraordinarily small and the article manufactured will have an unusually large value to the national economy.

## **OPA Sets Distributor Prices on Hotpoints**

WASHINGTON, D. C. - Maximum prices at which the Edison General Electric Co., Chicago, may sell to distributors its 1942 line of Hotpoint refrigerators are established in Order No. 1 to Revised Price Schedule No. 102, announced June 6 by Price Administrator Leon Henderson.

The approved maximum Hotpoint prices to distributors, which became effective June 5, are as follows:

EA -63-42	-			-																	. 9	68.74
EA - 7-42																						82.50
EAS- 7-42											0	0	0		0	0	0	0	۰	0	0	89.00
EB - 7-42				0	0		9									0	0			۰	٠	93.63
EBP-77-42			. 0		0								0		0	D				0		99.79
EC - 7-42			0								0		0	٠		0	0		٠	0		110.49
EC - 8-42																			۰	0		120.22
ED - 8-42										•					0	0		0	0			130.17
ED -12-42		9	0	٥	0	٥		0	0	0	0	0	0	0	0	0		0.	0			219.46
ED -16-42				0	0		0			0	0	0	0		0	0	0	0	0	0	0	249.08

## WPB Extends Manufacture of Stokers as

WASHINGTON, D. C .- The WPB has acted to speed the conversion of oil-burning equipment to coal by permitting the assembly of small stokers from materials which were in manufacturers' hands on May 31.

At the same time, W. W. Timmis, Chief of the Plumbing and Heating Branch, announced the creation of an Operations Section which will continue an overall study, underway in the Branch for some time, of the various problems involved in the conversion of oil burners to use of

Permission to assemble small coal stokers is contained in Amendment 1 to Limitation Order L-75. The original terms of the order ended the production of such stokers on May 31. The amendment, which was approved by the Office of Petroleum Coordinator and the Office of Solid Fuels Coordinator, permits the assembly until Sept. 30 of small stokers composed wholly of fabricated parts in a manufacturers' physical possession on the former cut-off date.

The Plumbing and Heating Branch estimated that about 8,000 stokers will be assembled under the terms of the amendment.

All stokers have recently been released from the "freeze" provisions of Limitation Order L-79, making an estimated 70,000 units available for conversion purposes. The possibility of allocating sufficient amounts of pig iron and scrap metal for the manufacture of grates is being studied. A number of foundries are already producing a special pattern of grate designed to fit small furnaces.

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